University Senate Budget Committee Meeting

October 21, 2020 at 2:00 pm

Minutes

The meeting was called to order by Dr. Unil Perera.


The minutes for the September meeting were approved.

Jay Kahn – VP, Development presented an update:

• FY21 YTD
  o $9.39M Net Production from 5,603 gifts
• Pipeline
  o 11 proposals submitted to donors accepted – not yet funded - $2.7M
  o 59 proposals for $17.8M submitted and 138 proposals for $49M planned to be submitted
• Working to use data and analytics to be more efficient and effective
• Current initiatives:
  o Maximize existing fundraiser efficiency
  o Determine participation-pipeline trade-off
  o Right size investments in digital and analytics
  o Scale and sustain the Individual Major Gifts program
  o Align revenue growth and institutional mission (strategic planning)
  o Determine goals and align staffing
• General Updates
  o State Way Matching Program – moved $5M from unrestricted reserves in the foundation into the quasi-endowment for matching. Will match new, qualifying scholarship endowments dollar for dollar up to the first $5M
  o State Day – raised $850k from about 2600 donors
  o Dean & Academic Leadership training coming in the Spring
  o Deploying an RFP for new CRM system
  o New metrics
    ▪ Net production
    ▪ Philanthropic cash
    ▪ Student support
    ▪ Number of donors

Ramesh Vakamudi – VP, Facilities Management presented a Project Status Update

• Covid-19 Social Distancing Projects
  o Installed social distancing markers in about 600 classrooms, teaching and instruction labs across all six campuses, Installed plexiglass barriers and glass partitions in computer labs, office, reception areas and public spaces, Designed and installed simulcast classrooms.
- Other initiatives – custodial services Covid-19 Clean Team, mechanical system adjustments, UV light installations and portable air filtration machines

- Campus Greenway and the Library
  - Schedules are co-dependent on each other (part of the greenway is used to stage material and equipment for the library) both should be completed by end of March/April 2021. Library North – 7700 sq ft of space – 2 levels, reception area, entrance lobby and 2 elevators

- Convocation Center
  - 131,000 sq ft, multi-purpose center to be used for graduations, conferences, concerts, E-sports and basketball games. On schedule for groundbreaking and is scheduled to open in 2022

- Dental Hygiene Addition – Dunwoody Campus
  - RFP has been released and are awaiting submissions for this $6.3M facility

- Hurt Park Improvements
  - City park but we maintaining it for the long-term
  - Project installing new turf, new regrading on sidewalks, safety lighting and landscaping has started already and will be done in phases
  - Will hold university events in the park
  - Working with the police chief and the City of Atlanta to put together a plan on dealing with the homeless population in and around the park that have been an issue previously
  - Ramesh will send the blueprint of the park to Dr. Perera and he will share it with the committee

- Sparks Hall 4th Floor HVAC
  - Wrapping this project up
  - Brand new HVAC system supporting the classrooms on the 4th floor
  - Does not include the south side of the building – not enough funds
  - New system, links and lighting

- Science Annex Roof Replacement
  - New roof has a white membrane to help with heat reflection and keeping the building cooler for environmental sustainability

- Langdale Hall Handrails (Now ADA Compliant)
  - Replaces all handrails in the main building and connecting stairs

- Clarkston CH Restroom Upgrades (Now ADA Compliant)
  - New countertops, mirrors, floors, stainless steel partitions and fixtures, Environmentally sustainable fixtures, toilets, etc.

- Decatur SB Chiller and AHU Coil Project is complete and in operation

- FY21 projects
  - Decatur campus pedestrian bridge repairs
  - 1 Park Place, Sparks Hall and Science Annex electrical switch gear replacement
  - Campus CD Building chiller replacement
  - Langdale Hall – replacing mechanical systems, duct work and all the floors
  - Sparks Hall – replacing all the control systems
  - Natural Science Center – building upgrades

Joanna is working to get a meeting with Kenyatta Walker to sit down with her and other committee members to discuss possible changes to the website as previously discussed by the committee.

The meeting was adjourned at 3:03 pm

Respectfully submitted by Jana Ooley.